

DEGUSSA BANK

Welcome to your

WorksiteBank!



Agenda

About Degussa Bank

Our products and services

Contact



- Germany's unique worksite bank specialised in banking services for company employees
- Our business model for more than 50 years a market leader thanks to this unswerving focus
- Currently about 400,000 customers and 300 Bank-Shops onsite at our well-known partner companies



Member of the Association of German Banks and its Deposit Protection Fund (deposit protection up to €60.808 million per customer)



A bank with a "golden" history

1873: Company founded as the German Gold and Silver Refinery (Deutsche Goldund Silber-Scheideanstalt, or Degussa), emerging from the former Frankfurter Mint



- 1936: Recognition of Degussa as a licensed foreign-exchange bank
- 1947: Accreditation as **trade-finance bank**
- Progressed in several stages from being Degussa AG's internal house bank to become today's universal bank

We stand for transparency, trust and convenience!

Convenience

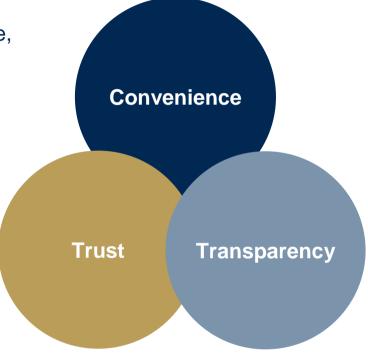
- Right by your side, quickly accessible, speedy transactions
- Responsive to the needs and demands of partner companies and their employees

Transparency

- Easy-to-understand products
- Straightforward advice
- Clear communication

Trust

Mutual trust between partner companies, their employees and the bank





Straightforward banking services

- Our core competence: Transparent advice, tailored to your needs
- We keep the wishes and demands of our partner companies' employees always in mind!
- In all areas: A selection of products based on the "best of" principle



Close cooperation between our Bank Shop service staff and highly skilled product experts in our head office



Accessible onsite and through all channels

- Our Bank Shops are the central contact point at worksites
- A wide range of banking and advisory services directly on site
- Bank-Shop opening hours are tailored to each company site's individual needs and conditions



- We're easily accessible outside the workplace too
 - Internet banking
 - Telephone-based customer service



ATM machines at the workplace

- Cash withdrawals available at centrally located ATM machines at the workplace
- **No fees** for cash withdrawals...
 - at Degussa Bank cash machines
 - at ING-DiBaden cash machines
 - at the 2,900 cash machines operated by CashPool members
 - at the counter in Degussa Bank Shops



Also: **No-fee international cash withdrawals** with our MasterCard Global CashCard and VISA World CashCard



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Degussa Bank – The WorksiteBank

A wide range of savings products with attractive yields

Free current account

- Free account management, no service fees
- No fees for cash withdrawals, money transfers, deposits or withdrawals, direct debits
- No fees for internet or telephone banking



TopZins – Instant-access savings account with attractive yields

- Daily withdrawal capacities
- No minimum balance required
- Annually credited interest

Fixed-term deposits, savings bonds and much more

- Attractive yields with flexible maturities
- Straightforward transactions, high level of security and no market risk
- No-fee settlement account always available



Exclusive credit products

Employee loans

- Affordable credit with attractive terms
- Exclusive offers for worksite employees

Investment loans

 Financing offers for private renovation projects



Special worksite offers

- For personal goals, such as financing a pilot's license
- Processing of employer loans



Proven securities-management competence

Free brokerage account

The ideal basis for a successful securities investment strategy!



Professional and independent advice provided by our securities specialists

Asset selection using the "best of" principle

Attractive terms

- Low transaction fees
- Up to 60 percent rebate on fees for selected mutual funds

Special worksite offers

 Exclusive offers for worksite employees (for example, special certificate or bond issues)



Our asset-management products

- Mutual funds Investing flexibly, while diversifying risk
- Certificates For every market condition and risk preference



- Bonds Fixed yields, calculable returns
- Equities An opportunity for exceptional returns

The Degussa Bank WorksitePartner Fund*

The fund invests exclusively in the securities of our partner companies, which include well-known names and brands, and manual leaders in every business sector.

Degussa Bank WorksitePartner Fonds

Be a part of the Degussa Bank world and its successes!

* This commercial communication falls under § 31 Par. 2 of the Securities Trading Act. This advertisement does not represent investment advice.



Exceptional real-estate financing

- Exclusive terms for our partner companies' employees
- Flexibility bonus: Special repayments and repayment term changes possible
- Plan securely with up to 15-year interest-rate stability
- For follow-up financing, secure our most favourable terms up to three years in advance
- Advice and support onsite or through our construction-finance specialists





Bester Baurinanzieren Bundesweit Kategorie: 10 Jahre fest bis 90% Kaufpreis Effektivzinsen von 69 Instituten

Zeitraum: Jan. bis Dez. 2013



Attractive property investments

- Acquisition of housing property through our INDUSTRIA WOHNEN subsidiary
- Attractive rental income
- Comprehensive service package: Optional property-management support services and rent guarantee

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Affordable Degussa Bank financing of up to 100% of the purchase price possible

The right card for every occasion and demand

- Broad range of **card offers** to fit all demands
 - Girocard/Maestro card
 - MasterCard/VISA card
 - Global CashCard/VISA World Cash card



Market-leading corporate card program

- Individualised features and services
- Unique, worksite-specific designs make your card unmistakably distinctive

Easy handling of travel expenses through our travel-expenses account

- No-fee account management, no service fees, free money transfers
- Exchange a wide variety of currencies
- Comprehensive oversight of account transactions through internet banking service



Complete insurance portfolio

- Attractive insurance concepts through our wholly owned PRINAS subsidiary
- Selection of the best products in all relevant areas:
 - Automobile, property and liability insurance
 - Occupational and private pensions
 - Basic and supplementary health insurance



- Above-average value for your money
- Personalised service onsite and through our insurance experts

Special offers for companies and employees

Long-term compensation time accounts

We will gladly support you in the creation and management of long-term compensation time accounts

Employee participation programs

We offer a variety of employee participation programs, from employee stock options to profit-sharing rights

Asset-creation savings plans

Risk-free investments with attractive yields of 3.39%

Equities savings plan

- Our attractive fund products as a basis for investment
- Upon request, incentives can be provided in the form of employer bonuses (investment plan)



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Your Bank-Shop location

- PUMA Vision Headquarters, third floor, room 3.028
- PUMA WAY 1
- 91074 Herzogenaurach
- Your local service representative: Stefanie Tietze-Häberlein
- Telephone: 09132 8368 930
- E-mail: stefanie.tietze-haeberlein@degussa-bank.de





Central telephone service numbers

- Telephone customer service:
- Customer dialogue:
- Brokerage services:
- Real-estate credit services:
- Financial consulting:

069 / 3600 5555 (Mon. to Fri. 08:00 - 18:30) 069 / 3600 3377 (Mon. to Fri. 08:00 - 18:30) 069 / 3600 3613 (Mon. to Fri. 09:00 - 18:00) 069 / 3600 3880 (Mon. to Fri. 08:30 - 17:30) 0800 / 2240 402 (Mon. to Fri. 08:30 - 17:30)

Internet

www.degussa-bank.de

