

DEGUSSA BANK

# Welcome to your

# WorksiteBank!



## Agenda

# About Degussa Bank

# Our products and services

Contact



- Germany's unique worksite bank specialised in banking services for company employees
- Our business model for more than 50 years a market leader thanks to this unswerving focus
- Currently about 400,000 customers and 300 Bank-Shops onsite at our well-known partner companies



Member of the Association of German Banks and its Deposit Protection Fund (deposit protection up to €60.808 million per customer)



# A bank with a "golden" history

1873: Company founded as the German Gold and Silver Refinery (Deutsche Goldund Silber-Scheideanstalt, or Degussa), emerging from the former Frankfurter Mint



- 1936: Recognition of Degussa as a licensed foreign-exchange bank
- 1947: Accreditation as **trade-finance bank**
- Progressed in several stages from being Degussa AG's internal house bank to become today's universal bank

## We stand for transparency, trust and convenience!

### Convenience

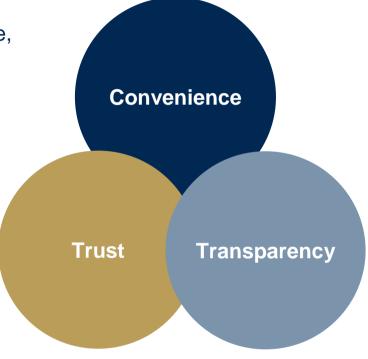
- Right by your side, quickly accessible, speedy transactions
- Responsive to the needs and demands of partner companies and their employees

### Transparency

- Easy-to-understand products
- Straightforward advice
- Clear communication

### Trust

Mutual trust between partner companies, their employees and the bank





## **Straightforward banking services**

- Our core competence: Transparent advice, tailored to your needs
- We keep the wishes and demands of our partner companies' employees always in mind!
- In all areas: A selection of products based on the "best of" principle



Close cooperation between our Bank Shop service staff and highly skilled product experts in our head office



# Accessible onsite and through all channels

- Our Bank Shops are the central contact point at worksites
- A wide range of banking and advisory services directly on site
- Bank-Shop opening hours are tailored to each company site's individual needs and conditions



- We're easily accessible outside the workplace too
  - Internet banking
  - Telephone-based customer service



## **ATM** machines at the workplace

- Cash withdrawals available at centrally located ATM machines at the workplace
- **No fees** for cash withdrawals...
  - at Degussa Bank cash machines
  - at ING-DiBaden cash machines
  - at the 2,900 cash machines operated by CashPool members
  - at the counter in Degussa Bank Shops



Also: **No-fee international cash withdrawals** with our MasterCard Global CashCard and VISA World CashCard



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Degussa Bank – The WorksiteBank

# A wide range of savings products with attractive yields

### Free current account

- Free account management, no service fees
- No fees for cash withdrawals, money transfers, deposits or withdrawals, direct debits
- No fees for internet or telephone banking



### **TopZins – Instant-access savings account with attractive yields**

- Daily withdrawal capacities
- No minimum balance required
- Annually credited interest

### Fixed-term deposits, savings bonds and much more

- Attractive yields with flexible maturities
- Straightforward transactions, high level of security and no market risk
- No-fee settlement account always available



### **Exclusive credit products**

### Employee loans

- Affordable credit with attractive terms
- Exclusive offers for worksite employees

### Investment loans

 Financing offers for private renovation projects



### Special worksite offers

- For personal goals, such as financing a pilot's license
- Processing of employer loans



### **Proven securities-management competence**

### Free brokerage account

The ideal basis for a successful securities investment strategy!



# Professional and independent advice provided by our securities specialists

Asset selection using the "best of" principle

### Attractive terms

- Low transaction fees
- Up to 60 percent rebate on fees for selected mutual funds

### Special worksite offers

 Exclusive offers for worksite employees (for example, special certificate or bond issues)



### **Our asset-management products**

- Mutual funds Investing flexibly, while diversifying risk
- Certificates For every market condition and risk preference



- Bonds Fixed yields, calculable returns
- Equities An opportunity for exceptional returns

### The Degussa Bank WorksitePartner Fund\*

The fund invests exclusively in the securities of our partner companies, which include well-known names and brands, and manual leaders in every business sector.

Degussa Bank WorksitePartner Fonds

Be a part of the Degussa Bank world and its successes!

\* This commercial communication falls under § 31 Par. 2 of the Securities Trading Act. This advertisement does not represent investment advice.



## **Exceptional real-estate financing**

- Exclusive terms for our partner companies' employees
- Flexibility bonus: Special repayments and repayment term changes possible
- Plan securely with up to 15-year interest-rate stability
- For follow-up financing, secure our most favourable terms up to three years in advance
- Advice and support onsite or through our construction-finance specialists





Bester Baurinanzieren Bundesweit Kategorie: 10 Jahre fest bis 90% Kaufpreis Effektivzinsen von 69 Instituten

Zeitraum: Jan. bis Dez. 2013



### **Attractive property investments**

- Acquisition of housing property through our INDUSTRIA WOHNEN subsidiary
- Attractive rental income
- Comprehensive service package: Optional property-management support services and rent guarantee

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Affordable Degussa Bank financing of up to 100% of the purchase price possible

# The right card for every occasion and demand

- Broad range of **card offers** to fit all demands
  - Girocard/Maestro card
  - MasterCard/VISA card
  - Global CashCard/VISA World Cash card



### Market-leading corporate card program

- Individualised features and services
- Unique, worksite-specific designs make your card unmistakably distinctive

# Easy handling of travel expenses through our travel-expenses account

- No-fee account management, no service fees, free money transfers
- Exchange a wide variety of currencies
- Comprehensive oversight of account transactions through internet banking service



## **Complete insurance portfolio**

- Attractive insurance concepts through our wholly owned PRINAS subsidiary
- Selection of the best products in all relevant areas:
  - Automobile, property and liability insurance
  - Occupational and private pensions
  - Basic and supplementary health insurance



- Above-average value for your money
- Personalised service onsite and through our insurance experts

## Special offers for companies and employees

### Long-term compensation time accounts

We will gladly support you in the creation and management of long-term compensation time accounts

### Employee participation programs

We offer a variety of employee participation programs, from employee stock options to profit-sharing rights

### Asset-creation savings plans

Risk-free investments with attractive yields of 3.39%

### Equities savings plan

- Our attractive fund products as a basis for investment
- Upon request, incentives can be provided in the form of employer bonuses (investment plan)



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#### **Your Bank-Shop location**

- PUMA Vision Headquarters, third floor, room 3.028
- PUMA WAY 1
- 91074 Herzogenaurach
- Your local service representative: Stefanie Tietze-Häberlein
- Telephone: 09132 8368 930
- E-mail: stefanie.tietze-haeberlein@degussa-bank.de





#### **Central telephone service numbers**

- Telephone customer service:
- Customer dialogue:
- Brokerage services:
- Real-estate credit services:
- Financial consulting:

069 / 3600 5555 (Mon. to Fri. 08:00 - 18:30) 069 / 3600 3377 (Mon. to Fri. 08:00 - 18:30) 069 / 3600 3613 (Mon. to Fri. 09:00 - 18:00) 069 / 3600 3880 (Mon. to Fri. 08:30 - 17:30) 0800 / 2240 402 (Mon. to Fri. 08:30 - 17:30)

#### Internet

www.degussa-bank.de

